

| HTA Treasurer's Report                  |               |               |               |                |                                     |
|---|---------------|---------------|---------------|----------------|-------------------------------------|
| Fiscal Year Ending December 31,         | Actual        | Budget        | Actual        | Variance       | Comments                            |
| Income                                  | 2020          | 2021          | 2021          |                |                                     |
| Membership Dues                         | 10,825        | 10,825        | 11,825        | 1,000          |                                     |
| Donations                               | 8,455         | 8,375         | 10,361        | 1,986          |                                     |
| <b>Total Income</b>                     | <b>19,280</b> | <b>19,200</b> | <b>22,186</b> | <b>2,986</b>   |                                     |
| <b>Expenses</b>                         |               |               |               |                |                                     |
| <b>Business Expense</b>                 |               |               |               |                |                                     |
| Audit Costs                             | 258           | 294           | 294           | 0              |                                     |
| Bank fees                               | 128           | 150           | 231           | (81)           | New Bank account fees               |
| Joint Council Taxpayer Association Dues | 0             | 100           | 100           | 0              |                                     |
| Post Office Box                         | 138           | 145           | 150           | (5)            |                                     |
| Spring Meeting                          | 0             | 0             | 249           | (249)          |                                     |
| State Registration                      | 56            | 35            | 61            | (26)           |                                     |
| Website                                 | 515           | 525           | 518           | 7              |                                     |
| Zoom                                    | 128           | 128           | 160           | (32)           |                                     |
| Other (office equipment)                | 21            | 0             | 0             | 0              |                                     |
| <b>Sub-total</b>                        | <b>1,243</b>  | <b>1,377</b>  | <b>1,764</b>  | <b>(387)</b>   |                                     |
| <b>By-Laws Committee</b>                |               |               |               |                |                                     |
| By-Law Review                           | 0             | 2,000         | 0             | 2,000          | Did not do a By-Law review          |
| Legal Rep at Gov't Mtgs                 | 0             | 0             | 0             | 0              |                                     |
| <b>Sub-total</b>                        | <b>0</b>      | <b>2,000</b>  | <b>0</b>      | <b>2,000</b>   |                                     |
| <b>Community Events Committee</b>       |               |               |               |                |                                     |
| Chili Cook-off                          | 0             | 0             | 0             | 0              |                                     |
| Shellabration                           | 0             | 0             | 0             | 0              |                                     |
| DJ (4 times)                            | 0             | 0             | 0             | 0              |                                     |
| Community Safety                        | 227           | 0             | 200           | (200)          |                                     |
| Street Fairs                            | 0             | 1,000         | 0             | 1,000          | Did not hold street fairs           |
| Movie Night                             | 0             | 0             | 0             | 0              |                                     |
| Mini Golf Event                         | 0             | 0             | 0             | 0              |                                     |
| Other events - TBD                      | 0             | 0             | 0             | 0              |                                     |
| <b>Sub-total</b>                        | <b>227</b>    | <b>1,000</b>  | <b>200</b>    | <b>800</b>     |                                     |
| <b>Donations</b>                        |               |               |               |                |                                     |
| Alliance for a Living Ocean             | 113           | 100           | 100           | 0              |                                     |
| Beach Haven First Aid Squad             | 200           | 200           | 200           | 0              |                                     |
| Beach Haven Volunteer Fire Dept.        | 200           | 200           | 200           | 0              |                                     |
| Carol Jelich                            | 0             | 0             | 0             | 0              |                                     |
| Coronavirus donation                    | 1,500         | 2,450         | 500           | 1,950          | Held back on donations              |
| Coast Guard                             | 0             | 0             | 0             | 0              |                                     |
| reClam the Bay                          | 1,238         | 200           | 200           | 0              |                                     |
| SurfLight                               | 0             | 650           | 0             | 650            | Did not reach agreement on donation |
| <b>Sub-total</b>                        | <b>3,251</b>  | <b>3,800</b>  | <b>1,200</b>  | <b>1,950</b>   |                                     |
| <b>Dune Plantings Committee</b>         |               |               |               |                |                                     |
|   | 4,546         | 15,000        | 7,082         | 7,918          |                                     |
| <b>Environmental Committee</b>          |               |               |               |                |                                     |
| New Traps                               | 0             | 3,000         | 4,047         | (1,047)        |                                     |
| Repairs/Maintenance                     | 0             | 3,000         | 0             | 3,000          |                                     |
| Osprey Nests                            | 0             | 0             | 0             | 0              |                                     |
| Greenhead Trap Bait                     | 0             | 0             | 6,000         | (6,000)        | 2022 stock                          |
| Black Fly traps                         | 0             | 570           | 137           | 433            |                                     |
| Dragon Fly                              | 0             | 0             | 0             | 0              |                                     |
| Prior Year's Costs                      | 2,998         | 3,937         | 3,937         | 0              |                                     |
| <b>Sub-total</b>                        | <b>2,998</b>  | <b>10,507</b> | <b>14,121</b> | <b>(3,614)</b> |                                     |
| <b>Fall BBQ</b>                         |               |               |               |                |                                     |
|   | 0             | 750           | 731           | 19             |                                     |
| <b>Government Relations Committee</b>   |               |               |               |                |                                     |
| Spring/Fall Clean Up                    | 68            | 300           | 636           | (336)          | Includes 2020 Expense               |
| Holgate Sign                            | 0             | 1,000         | 1,405         | (405)          |                                     |
| Holiday Lights                          | 1,705         | 1,500         | 1,401         | 99             |                                     |
| Pedestrian Safety                       | 0             | 500           | 0             | 500            |                                     |
| Other                                   | 0             | 0             | 0             | 0              |                                     |
| <b>Sub-total</b>                        | <b>1,773</b>  | <b>3,300</b>  | <b>3,442</b>  | <b>(142)</b>   |                                     |
| <b>Insurance</b>                        |               |               |               |                |                                     |
| General Liability                       | 328           | 488           | 409           | 79             |                                     |
| D&O policy                              | 660           | 660           | 660           | 0              |                                     |
| <b>Sub-total</b>                        | <b>988</b>    | <b>1,148</b>  | <b>1,069</b>  | <b>79</b>      |                                     |
| <b>Membership Committee</b>             |               |               |               |                |                                     |
| Spring Newsletter                       | 10            | 0             | 0             | 0              |                                     |
| Membership drives                       | 787           | 1,772         | 1,302         | 470            |                                     |
| Tax receipt                             | 1,757         | 1,978         | 1,978         | 0              |                                     |
| Marketing of the HTA                    | 0             | 500           | 0             | 500            | Did not do any marketing            |
| <b>Sub-total</b>                        | <b>2,555</b>  | <b>4,250</b>  | <b>3,280</b>  | <b>970</b>     |                                     |
| <b>Total Expenses</b>                   | <b>17,580</b> | <b>43,132</b> | <b>32,890</b> | <b>9,593</b>   |                                     |